



# Man's success depends on trade and communication. the next in Germany. Peugeot has meet this

Today Edinburgh, tomorrow Cardiff. One week in Italy, need by designing a long-distance touring car : The Peugeot **504** 



peugeot504-info 504 has been designed for modern man. It is a grand touring car which meets the needs of an increasingly high proportion of our customers and many other motorists who hope to find a model suited to their requirements among our range Progressively, as the frontiers of today's economics-dominated world are pushed back, trade expands, travel becomes more important, cars play an increased part in modern life and demand for them increases. The market tends to grow upwards Pressure from foreign competitors increases as a natural and intentional consequence of the lowering of customs barriers. When faced whith such a wide and abundant choice, the public's ideas change - judgment becomes keener and more demanding in all fields. Since technical features on the whole prove satisfactory, comfort plays an increasing part in the public's desires Styling and elegance play an essential part. People today are spending more and more of their time in cars, which take on an increasingly important role in their lives. The motor car becomes the essential living

Peugeot has designed the 504 to meet the needs of an

**peuge state** almost an appendage of the person which he cannot do without; this can go as far as the unconscious identification of man with machine: it actually becomes part of man's personality, or at least a reflection of it. This is particularly important since emotional and often subtle motivations are progressively being super-imposed on the rational motivations which for a long time were the dominant feature of our market, and are still of considerable importance. Nowadays, the part played by emotional motivation in the decision to buy a car is increasing. The desire to exist, to live one's life and to determine one's future — these are the sort of motivations which belong to modern man and with which we must reckon in our sales policy **•** The unusual features of the 504 will enable it to make its mark in this category of motor car in the same way that our other models have done in their respective markets **•** It is up to us to touch off the sensitive chord which harmonizes with the 504 in each and every customer.

The Commercial Managment

era where accuracy and efficiency are the key to success.





The main aims to be met were the following :

- maximum available passenger space while not exceeding an overall length of 4.50 meters (14 ft. 9 ins.).

- high performance,
- exceptional comfort,
- maximum safety,
- tasteful modern styling,
- large trunk space.

These data were the basis of the 504 design.

- Servo-assisted disc brakes on all four wheels.

- The hypoid-type rear axle,

Independent rear suspension,

peugeot504, info des an effective answer to the demands of scientific and technological life - the life of 20th century man



peugeot504.info it all with the 504. The 504 is one of the best ways of leaving it all behind you and relaxing so essential to modern man

> The 504 is a reflection of our time. The perfectly balanced styling of its elegant line. In to-day's fast moving world where the motor car plays an increasingly important part, the 504 offers exceptional comfort as a result of its overall mechanical design, the choice of accessories and the special care which has been taken in designing the interior.

The 504 has all it takes to be a grand touring car : high performance, impeccable road-holding. Its small turning circle, light steering, flexibility and the power of its engine allied with its small dimensions also make it an ideal town car.

SAFETY design has played a big part as a result of the problems raised by the increasing number of cars on the roads to-day.

Preventive safety stemming from excellent road-holding and extremely progressive and powerful braking.

Passive safety : inside the car, each item has been painstakingly designed to give passengers every protection. The 504 has all that it takes to meet the most demanding requirements. Pleasing to the eye, it is pleasant to drive. Economy allied with strength it is the thriftiest quality car.



The 504's high performance brings places of leisure and relaxation nearer

While still remaining within the reasonable 1800 c.c. class of production cars, the 504 enters the realm of 100 m.p.h. potential cars normally restricted to models of 2 litres and over, or to sporty cars with such initials as "T.S.", "T.I." or "S.".



pe	ugeot504.info	Maximum speed	standing	400 m from standing start (secs)	kph (secs)	Compres- sion ratio	Specific power (bhp/1)	Maximum torque (SAE)	Maximum power (SAE)	Corres- ponding rpm	SAE Power/ weight (kerb weight)
	Carburettor	156 kph 97 mph	36.4	19.3	14.8	8.35	48.4	15 mkg at 3000 rpm	87 bhp	5,500	13.80 kg/bhp
	Fuel injection	168 kph 105 mph	34.2	18.1	12.2	8.35	57.3	15.7 mkg at 3000 rpm	103 bhp	5,600	11.65 kg/bhp



peugeot504.infong the journey, the 504 aroused admiration; passers-by wanted to know more about it. What are its specifications ?

The 504, with its independent all-round suspension, wheels shod with extra-wide tyres (175 x 355), forward-mounted engine and rear-wheel drive through a suspended hypoid type rear axle, falls well into the tradition of grand touring cars. The experts agree that while front wheel drive may be suited to small-capacity cars, it is less suitable for models around or above 1800 cc., which have substantially higher power and torque characteristics.



Its over-square engine (84 mm x 81 mm = 3.3 x 3.2 in) starts easily, thanks to :

- a 12 V battery recharged by an alternator
- a disconnectable fan
- carburettor heating
- 9/10-gauge sheet is used in the manufacture of body components.

Proven components, such as :

- 5-bearing crankshaft
- hydraulically actuated diaphragm clutch
- ball-bearing thrust for clutch make the 504 a sturdy car.





The four double-acting hydraulic telescopic shock absorbers, which form an integral part of the suspension system, are produced 100 per cent by PEUGEOT.

The sensitive, low-geared, rack-and-pinion steering remains the best system of all (ratio 1 : 22.2).

Kerb weight of the 504 :

carburettor	1,200 Kg (2,650 lb)	Front	:	620	Kg	(1365	lb)
fuel injection		Rear	1	580	Kg	(1285	lb)

Towing capacity : 1,100 Kg (2,420 lb)

peugeot504.info Relaxation can begin before you reach your vacation spot ! Physical and mental rest begin the moment the driver and passengers step into the 504. With their minds at rest and no worries about the journey, they start relaxing straight away, riding along in complete safety.

> Extensive development work went into the 504's suspension and transmission.

> The front suspension is of the Mac Pherson strut type, which has many proven qualities : two large coil springs allowing long suspension movements, two hydraulic double-acting teles-copic shock absorbers and anti-roll bar.







# rear suspension

- independent suspension, wheels linked to a suspended, hypoid-type rear axle by two jointed drive shafts (internal sliding type constant-velocity joints).
- two coil springs, two double-acting telescopic shock absorbers, one antiroll bar.

# This layout gives :

- independent all-round suspension
- suspended hypoid rear axle
- 3 point location of the 2 Front mechanical assembly 1 Rear

exceptional road-holding

... in all weathers,

on all roads, and particularly on windy roads.

Because they are mounted on jointed drive shafts, the rear wheels can adopt the ideal angle and maintain contact with the road, even in bends taken at very high speeds.

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The excellent weight distribution is vitally important to the road holding.

	Front	Rear
Kerb weight : 1200 kg. (1) (2650 lb.)	620 kg (1365 lb.)	580 kg (1285 lb.)
Total maximum permissible laden weight : 1680 kg. (2) (3700 lb.)	755 kg (1670 lb)	925 kg (2030 lb)



The fitting of carefully chosen tyres is yet another factor which contributes to roadholding at its best.

The wide track (front track : 1.42 m. - 56 in., rear track : 1.36 m. -  $53\frac{1}{2}$  in.) and the long wheelbase (2.74 m. - 108 in.) also contribute to the 504's exceptional ROAD-HOLDING.

# braking

In view of the speeds reached by the carburettor version (156 kph = 97 mph) and by the fuel-injection version (168 kph = 105 mph), and the weight of the vehicle (maximum laden weight 1,680 kg. = 3,700 lb), disc brakes were fitted to all four wheels to obtain impeccable comfort and braking efficiency.







Matched to the car's specifications, the swing-caliper disc braking system has the following advantages :





Added together, the 4 discs give the 504 the largest braking area of ALL models in its category.

A worn brake-lining warning system is built in. It consists of a conducting wire built into the brake pad which makes contact with the disc after a predetermined amount of wear has taken place, thereby illuminating a warning light on the dashboard.

The MASTERVAC power system makes braking even more progressive and powerful.

The distribution of front and rear braking forces is regulated by a brake compensator governed by load and deceleration.

Handbrake : cable operated on rear wheels - self-adjusting.

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#### An the high-beam position, a simple parabola is used.

# Night turns to days-thanks to the 504's marvellous lighting system. Those precious weekend hours can be extented to the limit.

 On the carburettor version 504, the use of a wedge-shaped, large-area reflector provides optimum visibility.

. In view of the higher performance of the fuelinjection model, it is fitted with special equipment for night driving. Twin-reflector headlamps have been chosen for this version. A second parabola is built into the lower part of the main reflector. In the high-beam position, the main reflector bulb throws a normal beam of light. The quartz iodine bulb in the secondary parabola (1) throws a second beam having its axis parallel to that of the first, thereby improving overall efficiency and giving a deeper field of vision

Both models are fitted with a reversing light (back-up



In the high-beam position, a double parabola with quartz iodine buld is used.

**Basic advantages** 

- · Full, medium-distance spread of light
- Efficient, long-distance lighting.

No efforts have been spared in meeting the safety standards Every feature for perfect harmony

TOTAL SAFETY

(1) The term "quart-iodine bulb" is frequently used in ordinary speech. In fact, light) incorporated in the rear lamps.



# Everything has been designed for maximum passenger safety

Extra-strong passenger compartment The uprights are covered with flexible, impactabsorbing material :

- Windshield uprights
- Door uprights
- Rear quarter-light
- Sunshine roof frame

The dashboard cowling is padded Recessed instruments

Special attention was paid to the doors :

- Padded door surrounds
- Recessed door handles
- Flexible rubber window winders
- Fully-padded armrests

The steering wheel is fitted with a central safety boss Soft trim on gear-lever handle Crushable sun visors THOSE SMALL DETAILS THAT ARE SO IMPORTANT :

- Ejectable windshield
- 3-point locking of hood (bonnet)
- built-in adjustable head-rest
- non-reflecting windshield wipers and dashboard

and that's not all :

- 3 anchorage points per safety belt
- child-proof locks on rear doors

• zero-torque locks (the greater the pressure exerted on an incorrectly closed door from the inside, the greater the resistance to its opening)

head-rest : protects against whip-lash injuries

• foot-controlled combined windscreen washerand-wiper (pressure on the foot control gives one high-speed wiper sweep and squirts washer fluid onto the windscreen).





Peugeot has succeeded in making this grand touring car meet the standards of those for whom elegance takes first priority.

The 504 was designed in collaboration with the master body designer Pinin Farina. It's at home in sophisticated circles where elegance is "de rigueur". Harmony of shapes, balanced volumes, skilled distribution of masses. You can recognize the master touch. The restrained, functional, classic lines help to give the 504 that GT touch which is fundamental to its personality.



The airy atmosphere of the traditional aristocratic home pervades the graceful, comfortable 504.





The 504 is undeniably a great touring car. Designed not only for fast main road driving but also to master a variety of twisting hilly stretches. That is why special attention has been given to providing the utmost passenger comfort.



# peugeot504.info Passenger comfort

The front seats are of the separate bucket type with fully-reclining back rests, adjustable in two-degree steps and with a built-in head rest. The head rest, mounted on a toothed rod, may be lowered to form part of the back rest, or may be adjusted to the desired height.

A new luxury feature - the metal frame of the bucket seats-is upholstered with polyether plastic.

The seat fittings are independent and may be removed. The passenger and the driver's seats may be interchanged. By lowering the large rear central arm rest, the bench seat for three may be converted into two comfortable " armchairs ". The arm rest is wide enough to be used by both rear passengers at once.

The suspension system plays an important part in providing passenger comfort.

It is usually said that the front seats are always the best, but with the 504, this is no longer true, since the rear seats are particularly sumptuously designed. The suspended rear axle, along with two independently sprung wheels, makes for lavish comfort in the rear.

In addition, the long suspension travel allowed by the springs, allied with the double acting hydraulic shock absorbers gives ample flexible movement.

Anti-roll bars keep the car flat on the road. The 504 is a highly successful marriage of COMFORT and ROAD-HOLDING.



# peugeot504 infonfort features :

# Accessibility

Doors open more than 85° Door-stays hold the door in the open position

# Passenger room : 5|6 seater

Width	Front	Rear	
Shoulder height	137 cm (54 in.)	132 cm (52 in.)	
Elbow height	142 cm (56 in.)	139cm (54 ½ in.)	

# Trunk space

Ease of loading Balanced trunk lid Generous dimensions Spare wheel under trunk floor

Total volume	560 dm³ (20 cu. ft.)				
Effective volume	420 dm³ (15 cu. ft.)				

# Visibility

Wrap-round large-size panoramic windshield

Curved door windows (also increases available passenger space and improves appearance since outside reflections blend in with the body line)

Total effective area of glass 2.25 m<sup>2</sup> (24 sq. ft.)

Angle of visibility : 331°, i.e. 92 % of a full circle

# Pleasant to drive

Light, low-geared, rack and pinion steering — ratio 1 : 22.2 Unbeatable syncromesh on all gears Flexible engine makes a pleasure of town driving





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# Yet another... ...Peugeot patent

The front seats move on curved rails located in a vertical plane (PEUGEOT PATENT), and not on straight slide rails fixed directly to the floor. A return spring makes these seats easy to move.

This means that the height and inclination of the whole seat are adjusted to the ideal position for passengers in each adjustment position.



Two roof lights are located on the central pillars and are fitted with a 3-position switch

- automatic operation by opening the front or rear doors
- manual light switch when the doors are closed

lights turned off when the doors are open



The minutest details have been taken into account. The 504 fully meets the needs of the exacting owner who is demanding with himself and with all that belongs to him. Here, in the good detail finish, he will find the tradition of skilled craftsmanship.





Dashboard clock

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• Two fold-away high quality sun visors, courtesy mirror for the passenger and a mapholder for the driver.

- Two large, well designed ashtrays.
- Lockable glove box
- Cigar lighter

• Air pressure reduced inside car by extractor vents.

Refined sound dampening of the floor by 4 layers of insulating material.

- 1 bituminous layer on floor
- 1 under-felt
- 1 sound insulating layer
- 1 carpet.

• The doors are rendered water-proof and dust-proof by nonadhesive double rubber joints, held in place by plastic clips.

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The 504's sensitive, well-controlled ventilation system will keep you in comfort whether you are spending a week-end in the snow or in the desert.

All combinations are possible with the ventilation system - it can meet the exact needs of the driver and passengers. It provides :

- A large quantity of cool or hot air
- Effective heating
- Fast defrosting of the windshield
- Balanced temperature distribution inside the vehicle

The sunshine roof provides yet another variation on this comprehensive ventilation system.



A - Demister outlets

### B - Side air nozzles

# C - Central fresh air inlet on top of dashboard.

Lower fresh air vents are located under both ends of the dashboard. Thermostatic water cock control (1)

Coupled control for the main air inlet and the fan rheostat (2)

Air inlet selection control (3)

Air distribution control (4)



(1) Temperature adjustment control : red spot : hot blue spot : cool.

(2) When moved one third of the way from right to left, this control lets the outside air into the passenger compartment. From this position onwards, it turns on the ventilation fan and controls its speed. Maximum fan speed : control in extreme left position.

(3) Control for directing outside air either towards the heater matrix or towards this matrix and the central fresh air inlet at the same time (so that both hot and cold air can enter at once).

(4) Control for directing air from the heater matrix either to the demister outlets (a) and the side nozzles (b)  $\blacktriangle$  or towards the feet ( $\bigtriangledown$ ) or to all outlets ( $\blacktriangle \checkmark$ ).



Let us consider the extreme conditions of heat and cold which may be met.





**WINTER** - the car has stood outside all night; the windshield is frosted over and the outside temperature is well below zero.

### Fast defrosting is needed :

- Move control (1) completely to the right.
- Open the main air inlet flap by positioning control (2) one-third of the way over from the right.
- The outside air coming in through the main flap must pass through the heating matrix in order to be heated, and this is done by putting control (3) completely to the left.

■ The heated air must be directed towards the windshield. Put control (4) completely to the left. The air flow will come out through the windshield demister outlets (A) and the side nozzles (b).

The flow of air may be increased by using the fan rheostat (control 2) which should be fully to the left for maximum effect.

It is only necessary to use the fan when stationary or travelling very slowly.

Once the windshield has been sufficiently defrosted, the air flow may be directed in all directions by bringing control (4) into the righthand position (low speeds). **SUMMER** - the car is left for a long period directly exposed to the sun and with all the windows closed.

# Maximum fresh air circulation is needed while travelling :

Independently of the sunshine roof and the windows :

- Position control (1) to the left.
- Position control (2) a third of the way from the right or fully to the left if the fan is required.
- Control (3) should be in the middle.
- Control (4) should be in position ▲▼
- Push in the fresh-air vent controls which are to be found under each end of the dashboard.

Each of them operates a flap which directs a flow of fresh air towards the feet.

In this way, the maximum amount of fresh air is being obtained.

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# is one of the great economical

# touring cars

The 504

The 504 meets all economic criteria

- hand operated choke
- disconnectable fan and carburetter reheating circuit,
- moderate fuel consumption range approximately
  500 km (330 miles)

The 504 is a car endowed with Peugeot quality and sturdy construction.

Other factors also account for its economy.

**Performance** :

This car enables the Company Director and his close colleagues to make speedy business trips.



#### Safety :

Passengers travel in relaxed comfort, thanks to the excellent road-holding and numerous safety features.

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FIRST

### Comfort :

The executive and his colleagues will arrive in fine form to negotiate a business deal. Throughout the trip they will be able to discuss their many professional probelems in a relaxed atmosphere. The 504 will imperceptibly enchance their trip and save their time.

Quick response, continuous safety and exceptional comfort all go to make a man appear at his best.

# That's real economy !

For weekend trips and holidays 5 to 6 people and their luggage fit easily into the 504.

peugeot504.info The 504 possesses all the advantages which contribute to the renown of our marque

Peugeot quality

It is often heard :

" Nowadays all cars are good ...

Those who say this are often implying :

" steel is always steel ! "

This may well be true for the molecules themselves.

But how many differences are to be found in the finished product

Research is one of the most decisive phases in the development of a new car. PEUGEOT is continually investing money in its Research Center, Laboratoires and Organisation and Methods Offices. It is here that experienced engineers and skilled technicians painstakingly design cars which are driven the world over and of which they are proud.

Later, throughout the whole production process, other engineers and technicians



critically analyse each model component by component and reject the slightes fault. While research and quality control work is of the utmost importance, so also is production itself.

Here, PEUGEOT can rely on skilled manpower. Past generations devoted their winter months - 100 days of frost - to developing ingenious equipment requiring patience and dexterity. Our forefathers prepared the nucleus of skilled manpower for the motor industry.

When all the most favorable conditions prevail, it is true that all cars are good -but we can assert that :

DELICEOT is supopulation with high



other reasons for buying a 504

In most cases a car is considered to be a consumer durable, implying a wide variety of purchasing motivations.

If you run through all the elementary principles of salesmen-client tactics, you will achieve a larger number of sales. This requires giving **top priority** to **summing up** other people.

Production of a model is not intended to satisfy the wishes and dreams of a well-informed designer but rather to meet the wishes of future consumers as revealed through extensive market surveys.

Ultimately the design of a model results from the wishes of the majority of future buyers there. The arguments used in sales talk must closely follow the predominant wishes expressed by this majority.

While a salesman may take the lead in selling a car, it is ultimately the **buyer who decides.** This decision will be made all the more quickly if the salesman has properly understood the reasons which have motivated the client's actions.

A simple analysis will make this motivation much clearer.

### PURCHASING MOTIVATION

The motivation for purchasing is the sum total of the factors which lead an individual to buy a product - in this case a car.

### BRAND MOTIVATION

Brand motivation is made up of all the factors which lead a client to buy a car of a given make rather than another.

There are two broad categories of motivations which should be understood and clearly distinguished, namely :

### Emotional Motivations

which stem from the individual's personality.

### Rational Motivations

Which stem from reasoned thinking.

# classification of common motivations

### EMOTIONAL

Pride in appearance Pride in external signs of wealth Quest for personal comfort Desire to be " the greatest " Desire to be the first Desire to improve oneself Feeling of accomplishment Client's confidence in the salesman etc.

## RATIONAL

Practical to use Absolute reliability Easy maintenance After-Sales Service Confidence in the quality Confidence in satisfactory running Fitting the use for which it was intended Easy payment terms, etc.

Because of the class of motor car involved, it is appropriate to list some common motivations when launching the 504. It is wider than the list of usual motivations met in selling cars, but we should not forget :

Style - comfort - dependability - easy handling - safety - performance - economy





# peugeot504.info General specifications

## GENERAL

Fiscal horse-power (FRANCE) Number of seats Kerb weight
Maximum laden weight
Power-to-weight ratio : Carburettor version
Assuming kerb weight (SAE) : Fuel injection version
Towing capacity Overall length Overall width Height (unladen) Wheelbase Front overhang Rear overhang Front track Rear track
Ground clearance (laden)

### ENGINE

Bore	84 mm (3.3 in)			
Stroke	81 mm (3.2 in)			
Capacity	1,796 cc (110 cu. in)			
Sump capacity	4 litres (7 pt)			
Total capacity of cooling system	7.8 litres (14 pt)			

# CLUTCH

Mechanism Thrust bearing Actuation

# GEARBOX

Type Number of speeds

Gear change

Contents of gearbox (Magnetic drain plug)

### TRANSMISSION

10 CV

1,200 kg (2,650 lb)

1,680 kg (3,700 lb)

1,100 kg (2.420 lb)

4.49 m (177 in = 14 ft 9 in)

 $1.69 \text{ m} (66 \frac{1}{2} \text{ in} - 5 \text{ ft } 6 \frac{1}{2} \text{ in})$ 

1.46 m (57 ½ in)

2.74 m (108 in) 0.72 m (28 in)

1.03 m (40 ½ in) 1.42 m (56 1/2 in) 1.36 m (53 1/2 in) 0.16 m (6 1/2 in)

13.80 kg/bhp

18.75 kg/kw

11.65 kg/bhp

15.80 kg/kw

5/6

### **GEARBOX TO DIFFERENTIAL**

Transmission shaft, diam. 42 mm (1.65 in) located in a rigid link tube

### DIFFERENTIAL TO WHEELS

Transmission shafts with 2 internal sliding constant-velocity joints

### **REAR SUSPENSION AND DIFFERENTIAL UNIT** REAR SUSPENSION

Independent with suspended differential and trailing arms

### **DIFFERENTIAL : HYPOID**

Carburettor	Reduction	: torque	: 9 x 35
		ratio	: 0.257
Fuel injection	Reduction	: torque	: 9 x 34
		ratio	: 0.265
Oil capacity			1.2   (2 pt

FRONT SUSPENSION (independent with incorporated telescopic suspension units)

STEERING - rack-and-pinion type, steering column incorporates a universal joint.

Wheels linked by levers and connecting rods.

diaphragm-type ball-bearing	Steering ratio	1 : 22.2		
hydraulic	Pinion	7 teeth		
	Rack	32 teeth		
BA 7	Turns of steering wheel from lock to lock	4 1/2		
4 forward, synchromesh in all four + reverse	Turning circle :			
column-mounted	— theoretical (wheel axis)	10.22 m (33 ft 4in)		
(European gate pattern)	- between kerbs (outside of wheel)	10.40 m (34 ft 2in)		
1.150 I (2 pt)	— between walls (overall)	10.90 m (35 ft 10 in)		
peugeot504.info - disc brakes on all four wheels with servo assistance and braking compensator

#### FRONT BRAKES :

GIRLING, 2-piston swing caliper type

Diameter of front discs	273 mm (10 <sup>3</sup> / <sub>4</sub> in.)
Width of braking path	56 mm (2.2 in.)
Front linings	wear indicator built in

Rear brakes :

GIRLING, 2-piston swing caliper type, with built-in hand-brake

Diameter of rear discs	273 mm (10 <sup>3</sup> / <sub>4</sub> in)
Width of braking path	45.5 mm (1.8 in.)
Rear linings	wear indicator built in
Total braking area	2828 cm² (438 sq. in.)

HYDRAULIC ACTUATION

Power assistance	MASTERVAC		
Braking compensator	BENDIX, governed by load		

HANDBRAKE - Cable-operated on rear wheels - self-adjusting

**SUSPENSION** independent all-round, highly-flexible suspension with front and rear anti-roll bars

Front and rear shock absorbers

PEUGEOT double-acting hydraulic telescopic shock absorbers

o	Wheels and tyr	es			
		WHEELS	AICHELIN		
			UNLOP		
	Number of studs				
	Tyres (size) 175 x				
	Type: MICHELIN XAS DUNLOP SP Sport KLEBER V10 GT				
	Inflation pressures	(cold) :			
		MICHELIN	DUNLOP	KLEBER	
	Front	1.5 kg/cm <sup>2</sup> (21 psi)	1.7 kg/cm² (24 psi)	1.6 kg/cm <sup>2</sup> (22 psi)	
	Rear and spare	1.8 kg/cm² (25 psi)	2 kg/cm² (28 psi)	1.9 kg/cm <sup>2</sup> (27 psi)	
1	ELECTRICAL EQUIPMENT				
	Battery :		12 V/55 AH		
	Alternator :		or version - tion version -		
	BODY				
	ALL STEEL unitary shell with primer applied by electrophoresis				
		eight at centre	0.57 m (22	1/2 in.)	
		vidth at bottom	1.38 m. (54	in.)	
	Dimensions of height at centre		0.48 m. (19	in.)	
	rear window / w	vidth at base	1.26 m. (49	1/2 in.)	
	Total apparent wir	ndow area	2.25 m² (24.	2 sq. ft.)	
	Front, seat width (	elbow height)	1.42 m. (56	in.)	
	Rear sear width (	elbow height)	1.39 m (54	/2 in.)	
	Front seat adjustm	ient range	18 cm. (6 in	.)	
	Volume of rear tru	ınk :			
	total volun	ne	560 dm <sup>3</sup> (20	cu. ft.)	
	effective v	olume	420 dm <sup>3</sup> (15	cu. ft.)	
	CAPACITY OF FU	EL TANK	56 litres (11.8	3 Imp. Gall.)	



## peugeot504.infoension assembly

An impression of power and dependability so compatible with Peugeot's image is to be found in the mechanical rear assembly.

- 1 Hydraulic double-acting telescopic shock absorber
- 2 Shock absorber fixing point
- 3 Anti-roll bar
- 4 Suspension cross-member
- 5 Flexible axle location

- 6 Large travel coil springs
- 7 Suspension arms
- 8 Drive shafts with internal-sliding constant velicity joints
- 9 Suspended hypoid differential unit
- 10 Hand-brake cable





## peugeot504.info Outside features

- 1 RHS front wing
- 2 Front bumper
- 3 Radiator grille
- 4 Bonnet (hood)

4 lights — European code — wedge-shaped headlight reflectors — alignment adjustment

Wrap-round, single-element stainless steel bumper — rubber over-riders.

Stainless steel strips. The strips are positioned so as to increase engine cooling.

Fits flush with front of body — locks at front with 3 safety points — 2 side bolts opened from inside the car — safety stay — double sheet-metal thickness.

- 5 Engine Highly accessible—well protected against stones and flying objects over-square — removable cylinder liners — 12 volt/5 AH battert — battery cut-out — disconnectable fan — radiator alternator — (carburetter version : single phase — fuel injection version : 3 phase) — hydraulically actuated diaphragm clutch.
- **6** Wheels and tyres Generous size 175 x 355 (175 x 14)

May be illuminated on either side of car.

Highly effective

Door surround and guttering Stainless steel - curved door windows

**10** Jacking points

Parking lights

Windshield washer

7

8

9

11

- Fuel filler cap with body flap.
- 12 Rear bumper
- 13 Recessed number plates (license plates)
- 14 Rear trunk
- 15 Rear window
- **16** Rear lights with reversing light (back-up light)
- 17 Rear doors open to 90°

18 Front doors open to 90°

Rear : under body, forward of rear wheel Front : under front-suspension cross-member.

Single element - stainless steel - rubber over-riders

Protected illumination

Total volume 560 dm<sup>3</sup> (20 cu.ft) — effective volume 420 dm<sup>3</sup> (15 cu. ft) Double lighting : automatic when trunk is opened and coupled with warning light.

Built-in

Child-proof locks — door stops

Door stops



## peugeot504.info

# Inside features - 1

1	Front seats	Bucket-type — forward and rear adjustment with automatic height adjustment — adjustable, built-in headrest.
2	Console	Located between the two seats — may be used for extra seating space.
3	Front visibility	Curved, panoramic, large-size windshield (LUXRIT safety glass).
4	Sun visors	Map holder on left — courtesy mirror on right and day-and-night rear-view mirror.
5	Side visibility-front	Completely-retractable, curved door window
6	Front door	Burst-proof — recessed opening mechanism — grab handle plus soft arm rests. Safety-type window winder.
7	Side visibility-rear	Fully-retractable curved rear door window.
8	Rear door	Same as front door.
9	Rear seat	Bucket-type with large, fold-away arm rest.
10	Rear ashtray	Centrally-located — easy to reach
11	Rear parcel shelf	Matching colour
12	Rear window	Excellent rear visibility
13	Anchorage points for safety belts	(3 points : 1 on the central door pillar — 2 behind the seat).
14	Roof light	Independent — 1 on each central door pillar — 3 positions.
15	Sunshine roof	Safety locking in all positions.



### peugeot504.info Inside features - 2

- Side ventilation nozzle 1
- Windshield wiper control 2
- 3 Dashboard instrument panel

(coupled with demister outlets) hot or cold air

2-speed (large-size wiper blades)

### speedometer :

- trip kilometer odometer
- total kilometer odometer

### other controls

lockable

large size

- hotwire voltmeter
- choke warning light (carburettor version only)
- coolant thermometer
- brake pad wear warning light
- oil pressure warning light
- direction indicator repeater
- petrol gauge (gasoline)
- high-beam and headlamp flasher warning light transistorized electric clock with center seconds hand and setting knob

demisting outlets (coupled with side nozzles)

- Central fresh air unit 4 5
  - Glove pockets
- Padded upper and lower dashboard 6 surrounds
- Control for the lower side 7 fresh air inlets under dashboard
- Heater /ventilator control 8
- heating tap control
- coupled air inlet and fan rheostat control
- air distribution control ventilation control
- Ash tray Cigarelighter 10
- 11 Fuses

9

- 12 Bonnet (hood) opening handle
- 13 Parking light control
- Steering wheel 14
- 15 Lighting switch
- Gear change lever 16
- 17 Hand brake
- 18 Hand choke
- 19 Ignition switch /starter /steering lock fitted as standard
- 20 Pedals
- Foot-operated, combined 21 windscreen washer and wiper

safety plate - horn control

European gate pattern self-adjusting warning light on dashboard (carburetter version only)

clutch - brake - accelerator

pressure on this switch gives a high-speed sweep and squirts water onto the windshield.

The joys of a test drive

The 504, latest in a long line of quality cars, is the result of concerted work bewteen designers and engineers of long experience.

PEUCEOT alone could launch a mass-produced car of this class on the market.

The car faithfully reflects the PEUGEOT image. No stone has been left unturned — every possible measure has been taken to meet the wishes and needs of our customers. But, words are not enough – Proof must be given ! There is only one way :

## a test drive

Without exaggeration, it may be said that the PEUGEOT network is the best equipped to carry out satisfactory test drives. In the first place, its products are remarkably well suited to such tests and secondly our network is well experience in such matters. There is a unique PEUGEOT way of conducting test drives. Our technique is invariably considered to be the best.

The preparatory phase, involving the building up of confidence, is a good compromise between being friendly to the client (interest in him as a person) and gleaning information that is useful to the salesman (information obtained through long discussion, which can then be used to plan the type of test drive and focus attention on certain points of particular interest).

The different phases of the test drive itself, will make sure that

no important features are forgotten, as they might be if our imaginations or our customer's ideas were given free rein.

In the case of the 504, it should be remembered that its performance on the road is a very important point to stress (sticks to the road when cornering and when braking from high speeds). Also, its behaviour on bad road surfaces (independent, all-round suspension and comfort-the back seats as well!). It is very desirably to drive these two points home during the actual test.

During the sales talk, always come back to the same principles.

When we buy a movie camera or





an ordinary camera, what would we think of the salesman if he failed to understand that we long to pick it up and try it?

The same is true for a man buying a car. He will feel frustrated if not allowed to test drive it for himself, and you may lose the sale. You will whet his appetite even more if you give him a full demonstration.

In any case, a test drive will give you another chance to drive the 504 yourself!

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